

Sent 1st Sept 2022

Dear customers and friends of the Coravin Community,

We are pleased to announce the **new Autumn 2022 Catalogue for Coravin**, along with our **new dedicated email address** info@oinotropies.com, both to be officially valid as from today, 1st Sept 2022.

On this note, we hereby inform you that the organization's company email you have been using since 2010, will now remain operational only for company tasks outside the Horeca biz locally and abroad, so please avoid using it, for your fast and reliable service, as well received.

Along with the above adaptation, we **will soon announce our Oinotropies Distributors online sales**, a project for which professionals will receive specific guidance **that will personalize their Purchasing**, since planned to set automated procedures for Ordering / Payment gateways / Delivery preference & processing, in a much more effective way, adapting to up to date needs and trends, and specifically to each customer group needs.

We remind you that **in collaboration with Coravin and Vinturi since 2016, we have selectively provided WBTG (Wine By The Glass) as well as Wine Aeration solutions for the local Horeca**, a sector that is now offering largely, the beneficial returns of the programs towards end consumer clientele, who in turn take pleasure and enjoyment in receiving the service, as hugely recorded and stated by professionals who dare to pioneer.

*In an attempt on a Recent history narration update for newcomers, **Oinotropies Distributors** takes pride in the latest two (2) devices: **Coravin Sparkling** which has gained an unprecedented ground in Champagne Wbtg especially in the Hotel Business and now moving reppidly towards pioneering Restaurants, but importantly **Coravin Pivot**, which has opened new horizons in Horeca & end consumers, thus doubled our delivery distribution routes and forced us into automating our internal procedures.*

Thanking the professionals for their contribution in providing the local wine world consumers with the opportunity to have access to perfectly preserved Wine by the Glass with Coravin, we welcome clients and new pioneers, in the reliable services of **Oinotropies Wine Essentials.**

Kindest Regards

Nicolas Demetriou
Managing Director

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